

# A & B London Construction Services



Loft conversion and rear extension



Agim Lleshi, managing director with Vilsa Lleshi, the company's secretary

After working in construction for many years, Agim Lleshi created Iliria Dry Lining Ltd in May of 2005 to continue achieving high standards for local building services across the greater London area. After a few months the company name was changed to A & B London Construction Services Ltd (as a result of difficulties witnessed in pronunciation). A&B provides a vast array of services related to building and construction. Their approach and ethos applies equally to every job: namely, professionalism, speed, tidiness and high quality – without fail. Written by Agim Lleshi, the Review article which follows discusses the company and its story at length.

## Our remit

Based in Barnet, North London, we cover London and its surrounding areas, and have been doing so since 2005. Since being in this business, we have built and maintained a good reputation, and possess many useful relationships within the industry as a result. With seven to twelve employees and sub-contractors, my company is quite small, but we nevertheless provide services for all sorts of buildings, including new builds, extensions, renovation and loft conversions.

In addition to the raw physical construction side of the business, we also provide advice for our clients regarding – for example – party wall agreement, planning permission and building regulations.

## FACTS ABOUT A & B LONDON CONSTRUCTION SERVICES LTD

- » Managing director: Agim Lleshi
- » Family-owned business established in 2005
- » Based in Barnet Hertfordshire
- » Services: new builds, home extensions, loft conversions, refurbishment
- » 2 employees
- » 5 to 7 subcontractors
- » We have rapidly grown a reputation of being reliable trustworthy, fast, efficient and fairly priced
- » The majority of work we do is from recommendations of our very happy customers
- » We cover London and surrounding areas
- » [www.london-construction.co.uk](http://www.london-construction.co.uk)



Side extension and the property was fully refurbished inside and outside

In the space of our relatively short existence, we have already rapidly grown a reputation of being reliable, trustworthy, fast, efficient and fairly priced. The majority of the work we do is from the recommendations and referrals of our happy previous customers – customers, that is, who make a habit of coming back to our services as a result of our exceptional builds in the past. We pride ourselves on being high quality building services, and on being exceptionally committed to being the tidiest builders in the London area.

### Our values

If a job is worth doing, it's worth doing well. We do not have a "buy cheap, buy twice" approach. The prices we charge are competitive, but reflect our professional expertise and workmanship that will keep the building lasting and resistant to the elements.

It's also crucial, we feel, that A & B London Construction is an honest business. This sounds obvious and should go without saying, but it's a trait that cannot always be taken for granted in business. Therefore, when

we say we are dedicated to providing optimum quality workmanship on every single job we undertake, we mean it. Moreover, if there are ever any queries or problems, we make it our utmost priority to resolve them in the shortest time possible and with the least amount of inconvenience to our customers. With our experience and knowledge of the industry, A & B London Construction is a company with detailed knowledge of every aspect of construction, from the planning stage all the way through to completion – meaning we can offer our clients the full service. We do this because our clients' satisfaction takes precedent. Indeed, not only are we committed to meeting their expectations, but we also make exceeding them a matter of routine.

As a family run business hasn't always been easy to achieve what we have achieved but our hard work has paid off. We are proud of what we have achieved and for the reputation we have as a company.

As a small company we have donated to Regiment Support Service for many years now. We have also made donation to a client of ours, Special needs school.

“We pride ourselves on quality building services, as satisfactory of our clients is a big achievement for our company”

## Structure of the company

In addition to our actual practice, we also ensure that we the company is well-structured and organized. To this end, A & B London Construction consists of a director, a secretary and subcontractors who are teamed up as the project demands. The numbers, too, vary depending on the size of the project and the distribution of the workload. In other words, it is not enough to simply have the right workers; you have to ensure the structural elements of the company are well-place – something that construction companies do not always get right.

## Safety

Safety of the employees, clients and public is very important for us at A & B London construction. We have always maintained a strong commitment to health and safety for the protection of all people affected during our work. We have our health and safety policy, and this is always explained in detail to our subcontractors – no one is in the dark about this aspect of the company. Our company, moreover,

is member of HS Direct Ltd, where we use health and safety software and print out the method statement, risk assessment, Coshh assessment. On top of this, rules for health and safety are ubiquitous on site and in the office.

## Company Strategy

Ultimately, our purpose is to grow a reputation as one of the best builders in London, and to be trustworthy by providing enhanced services relationships – all, of course, with a view to achieving profit. Our vision is to grow the business and provide quality services that exceed the expectations of our valued customers.

To do this, though, requires a value system, which is as follows: we aim to treat our customers with respect, integrity, honesty and along the lines of established business ethics. All of this is interwoven into all aspects of our business operations. Finally, we would like to see the perception of the construction industry improve. To whatever modest extent we can achieve that, we will strive to do so.

“We always take great pride in our client’s satisfaction and are totally committed to meeting and even exceeding their expectations”

